Dennis Alejo

Business Consultant · Project & Operations Manager · Civil Engineer

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PROFILE

Business consultant and project and operations manager with 14+ years leading projects, contracts and day-to-day operations across construction, healthcare, education, technology and hospitality. Managed programs of up to $115M and teams of more than 1,800 people. Known for turning complex goals into owned, measurable projects, and for using process design, automation and AI to raise efficiency. Bilingual (English and Spanish).

STRENGTHS

- Project & program management
- Operations management
- Contract & risk management
- Owner's representation
- Business process re-engineering
- Workflow automation & AI
- Stakeholder management
- Scrum & Agile
- Budget & schedule control
- Startup & scaling advisory

RESULTS

$115M	Largest program: a penitentiary, with a $40M hospital and a $25M stadium, 1,800+ team members.
+90%	More contractual opportunities identified with a contract management system.
+40%	Project management efficiency after launching a project database platform.
+20%	Operational efficiency and productivity from automated workflows.
+500%	Faster internship approval process through a project-tracking platform (16 projects, 3 owners).
+70%	Team efficiency across four projects and 50+ team members using integrated methodologies.
+30%	Faster project delivery on a $2M road portfolio through strict milestone tracking.
4 of 4	Clinics ($1.0M, $1.6M, $1.0M, $1.65M) delivered on time and within budget.

EXPERIENCE

Project Focus · Business Consultant (independent) — 2019 – Present

CONSULTING · UNITED STATES

- Advise startups and growing companies on lead generation, operations and sales, applying project management, automation and AI agents.
- Developed the Project Focus methodology: every improvement becomes an owned project with a plan, a weekly rhythm and a measurable result.

CDHL Services · Operations Manager — Oct 2022 – Present

HOSPITALITY · UTAH, UNITED STATES

- Oversee operations, stakeholder relationships and problem solving across the business.
- Implemented technologies and automated workflows that increased efficiency and productivity by 20%.
- Built a stakeholder engagement strategy and data-driven insights that support strategic decisions.

FamilySearch · Operation Project Manager — Oct 2021 – Oct 2022

TECHNOLOGY · UNITED STATES

- Led readiness projects with user impact for multi-area managers worldwide, including Latin America.
- Helped implement Scrum and Agile for project management and team collaboration.

Cedar Psychiatry by Novamind · Project Manager (part-time) Jun – Aug 2021
HEALTHCARE · UNITED STATES

- Closed out and prepared for operation four psychiatry clinics (Draper, Draper CCR, Murray and Park City), coordinating contractors, vendors and stakeholders.
- Delivered all four on time and within budget.

Ensign College · Project Manager Jan 2020 – Jun 2021
EDUCATION · UNITED STATES

- Led development of a database management platform tracking 16 projects across three owners and a team of 15+ people.
- Improved project management efficiency by 40% and made the internship approval process 500% more efficient.

CMO Group S.A. · Contract Manager Jan 2017 – Jun 2019
MEGAPROJECTS · LIMA, PERU

- Led contract management for three major projects: Ica Penitentiary ($115M), Ate Hospital ($40M) and Ate Stadium ($25M), with 1,800+ team members.
- Designed a contract management system that increased identification of contractual opportunities by 90% and strengthened risk management.
- Provided legal and technical support and managed relationships with clients, vendors and partners.

Consorcio Vial Porlima · Project Manager Dec 2015 – Jul 2016
ROAD INFRASTRUCTURE · LIMA, PERU

- Led a $600K road maintenance portfolio on time, on budget and to quality standards.
- Implemented integrated project management methodologies: +70% efficiency across four projects and 50+ team members.

EPROMIG S.R.L. · Engineering & Construction Manager; Senior Control Engineer, Planning Jan 2011 – Dec 2015
CONSTRUCTION · ANCASH, PERU

- Led a $2M portfolio of road construction, maintenance and heavy machine operations; compressed delivery timelines by 30% with strict milestone tracking.
- Controlled projects worth 13 million soles, proposed and delivered two state projects and one private mining project. The company was named Peruvian Company of the Year three years in a row.

PABEL S.A.C · Engineering & Construction Associate; Civil Engineer Trainee 2008 – 2011
CIVIL ENGINEERING · ANCASH, PERU

- Road design, earthworks, measurements, valuations and supervision on public-sector projects (7.4 million soles). Promoted for outstanding performance.

AlejoCorp · Chief Executive Officer Oct 2013 – Present
CONSTRUCTION GROUP · LIMA, PERU

- Lead a group of companies in earthworks, road construction, tunneling, civil works, mining projects and heavy machinery rental, overseeing operations, strategy and business development.

EDUCATION & CREDENTIALS

Master in Civil Engineering, Road Engineering
University of Piura · 2013 – 2015

Project Management certificate

Structural Design certification diploma
Pontifical Catholic University of Peru

Construction Law Diploma
Peruvian University of Applied Sciences · 2013

Patent
Alejo – Oven

Bachelor's degree in Civil Engineering
Pontifical Catholic University of Peru

Road Management Diploma
University of Piura · 2013 – 2014

Occupational Safety and Health in Construction Diploma
Pontifical Catholic University of Peru · 2013

Innovation Accelerator, certificate of completion
Horizon Ventures

Languages
English (full professional) · Spanish (native)